## **Considerations for Changes to Classified Management Salary Schedule**

1. A comparison with surrounding districts. Based on the premise that these are the districts to which someone working in CUSD could commute.

	1	2	3	4	5	6
	МОТ	NS	Tech	HS P	ES P	СВО
PJUSD	\$98	\$ 81	\$98	\$ 142	\$ 133	\$ 123
WUSD	\$86	\$ 84	\$ 76	\$ 133	\$ 131	\$ 134
CUSD	\$ 81	\$ 81	\$ 81	\$ 152	\$ 132	\$ 115
Gridley	\$ 92	\$ 84	\$82	\$ 158	\$ 149	\$ 155
Willows	\$83	\$80	\$ 105	\$ 139	\$ 132	\$ 140
Orland	\$ 107	\$ 91	\$ 101	\$ 140	\$ 125	\$ 139
Yuba City	\$ 101	\$ 101	\$ 118	\$ 148	\$ 139	\$ 167
Marysville	\$ 106	\$ 133	\$ 156	\$ 159	\$ 144	\$ 163
Hamilton	\$ 80	\$ 80	\$93	\$ 117	\$ 124	\$ 127
Woodland	\$ 126	\$97	\$ 126	\$ 130	\$ 112	\$ 195
Average	\$96/92	\$91/91	\$104/101	\$142/143	\$132/134	\$146/140

Salaries in thousands of dollars.

- 1. Maintenance Operations and Transportation salary at 20 years
- 2. Nutrition Services Director salary at 20 years (10 or 11 month positions converted to 12 for comparison.)
- 3. Technology Director salary at 20 years.
- 4. High School Principal salary at 20 years for comparison.
- 5. Elementary School Principal salary at 20 years for comparison.
- 6. Chief Business Official salary at 20 years for comparison.

Averages: Including Woodland / Excluding Woodland.

## Other Considerations:

- 1. Hiring and retaining great staff is the longest-lasting positive influence leaders exert on an organization.
- 2. Lifetime employment is a thing of the past. Workforce mobility is an ever-present issue.
- 3. Number of employees supervised, size of departmental budget, and market demand for skills should all be considered in creating a competitive salary schedule.
- 4. Management studies indicate it takes a full year for new leaders to learn an organizations structure.
- 5. It takes 3-4 years to see the impact and fully realize the benefits of a hiring decision.
- 6. CUSD Directors salary schedule has 8 steps. Most others have steps to 20 or even 30.
- 7. Districts which have 20 or fewer total steps often have longevity increases on the schedule. Either a set amount or a percentage every 3-5 years.
- 8. Administrative, Credentialed and Classified CUSD schedules increase by yearly steps and then have 2-3 year steps. This is similar to management salary schedules in many of the noted districts.
- 9. Adding education incentives might be a factor in recruiting and retention.